

FOR IMMEDIATE RELEASE

Bennion Deville Homes Welcomes Gabino Saenz

RANCHO MIRAGE, CA – APRIL 9, 2016 – Bennion Deville Homes is proud to welcome Realtor® Gabino Saenz to the La Quinta office, located at 47-250 Washington Street. Gabino works with home buyers and sellers throughout the Coachella Valley, specializing in the communities of Indio, La Quinta, and Rancho Mirage.

Prior to entering the real estate industry, Gabino, who holds an A.A. in Economics from College of the Desert and a Bachelor's Degree in Business Administration from California State University San Bernardino, was heavily involved with sports, both as a professional boxer and as the founder and director of the boxing program at the Indio Teen Center. This 1-2 combination of athletic focus and discipline and professional experience gives Gabino the drive and capability to successfully fight for the best deal on his clients' behalf. "Building relationships is critical in sports, the same as in real estate," he says. "I am able to properly communicate with my clients to pinpoint what it is they need and how I can work to best meet that goal. The foundation for that success is having a clear channel of communication."

Gabino's experiences before entering the real estate arena have equipped him with the proper tools and mindset to climb the ranks of the industry and produce for his clients. His unselfish nature and humble approach to

business are popular with those he serves, and the key to his success. “I put client interests first and foremost in everything I do for them. In this business, you have to be selfless and approach things from your client’s mindset. At the end of the day, the deal has to make sense for them, otherwise it’s not worth doing.”

With a background in business and athletic ventures, Gabino understands the importance of a positive mentality, including the flexibility to adapt to anything that is thrown his way. “Perseverance is the key to life and entrepreneurship, and part of persevering is changing to fit the situation. I want to continue to learn every day and stay hungry, which will keep me at the top of my game for my clients. I find the educational aspect of real estate appealing, and I love passing on my knowledge.”

In addition to his passion for real estate and learning, Gabino is extremely involved with his community, donating his time and resources to help others through his church. He also started a toy drive initiative around the holidays, benefitting needy kids in Indio. “We asked for, and received, donated toys to give out to the kids in the area. It is something I would like to do every year to give back.”

Gabino wanted to be in Bennion Deville Homes’ corner because of the brokerage’s robust presence throughout the Coachella Valley and number one market ranking. “Having a strong team around you is a huge benefit, so I wanted to be with the strongest available. Bennion Deville Homes has



great agents and the longest reach in the desert, so it was an easy decision to join,” Gabino concludes.

Adds Managing Broker Sandy Beakey, “Gabino’s drive for success and desire to compete are infectious and we are excited to work with him and take his business to the next level. On behalf of our La Quinta family, welcome Gabino.”

About Bennion Deville Homes

Founded by Bob Bennion and Bob Deville in 2001, Bennion Deville Homes is one of the largest independent real estate brokerages in Southern California, serving the region from 28 offices throughout the Coachella Valley and San Diego and Orange counties. The powerhouse company proudly serves the Coachella Valley from offices in Palm Springs, Rancho Mirage, Palm Desert, Indian Wells, La Quinta, Bermuda Dunes, and Indio. Bennion Deville Homes entered the coastal Southern California communities of San Diego and Orange counties in 2010, with offices proudly serving Laguna Niguel in Orange County, and offices in Carlsbad, Carmel Valley, Encinitas, Hillcrest/Mission Hills, La Mesa Village, and Little Italy in San Diego County.

The LUXE Collection program lists and showcases some of the finest properties available on the market, maximizing exposure of high-end luxury homes to qualified buyers across a variety of mediums and channels. The prestige of the LUXE Collection combined with the strength of the



international reach provided by an exclusive strategic partnership with Leading Real Estate Companies of the World® and Luxury Portfolio® gives Bennion Deville Homes agents local dominance with an international reach.

For the location of the office nearest you, please visit BDHomes.com. For the latest trends in Southern California real estate and community news, follow us on Facebook and Twitter @BDHSoCal.