

LUXE REPORT



MLS# OC15038583

ORANGE COUNTY Q3 2016 LUXE REPORT

LUXE COLLECTION

Orange County Luxury is a Neutral market! The number of for sale listings was **up 10.4%** from one year earlier and **down 7.5%** from the previous quarter. The number of sold listings **increased 21.1%** year-over-year and **decreased 7%** quarter-over-quarter. The Months of Inventory based on Closed Sales is 5.4, **down 8.4%** from the previous year. The Average Sold Price **decreased by 3.6%** from last quarter. Based on the 6-month trend, the Average Sold Price trend is "Depreciating."

*All reports are published October 2016, based on data available at the end of September 2016, except for the today stats. All reports presented are based on data supplied by the Desert AOR, CARETS, and Sandicor MLS. Neither the Association nor its MLS guarantees nor is in anyway responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity.

SEE ACTIVE
LUXE COLLECTION



LUXE  REPORT
COLLECTION

1M-1.499M SALES

	Q3 2016	Q2 2016	Q3 2015	Q %CHG	YR %CHG
UNITS SOLD	461	460	407	▲ 0.2	▲ 13.3
AVERAGE SALE PRICE	1,218,400	1,214,700	1,215,200	▲ 0.3	▲ 0.3
AVERAGE DAYS ON MARKET	81	81	81	0	0
AVERAGE SP/AVERAGE LP	97.0%	97.3%	96.9%	▼ 0.3	▲ 0.1
AVERAGE PRICE PER SF	448.4	442.3	446.8	▲ 1.4	▲ 0.4
MONTHS TO SELL INVENTORY	4	3.9	3.8	▲ 2.6	▲ 5.3
LISTING INVENTORY	563	663	490	▼ 15.1	▲ 14.9

1.5M-1.999M SALES

	Q3 2016	Q2 2016	Q3 2015	Q %CHG	YR %CHG
UNITS SOLD	195	200	183	▼ 2.5	▲ 6.6
AVERAGE SALE PRICE	1,700,600	1,712,200	1,704,700	▼ 0.7	▼ 0.2
AVERAGE DAYS ON MARKET	86	81	101	▲ 6.2	▼ 14.9
AVERAGE SP/AVERAGE LP	96.1%	96.6%	96.8%	▼ 0.5	▼ 0.7
AVERAGE PRICE PER SF	620.8	576.2	550.8	▲ 7.7	▲ 12.7
MONTHS TO SELL INVENTORY	5	5	5.2	0	▼ 3.8
LISTING INVENTORY	312	335	300	▼ 6.9	▲ 4.0

2M-2.499M SALES

	Q3 2016	Q2 2016	Q3 2015	Q %CHG	YR %CHG
UNITS SOLD	89	91	87	▼ 2.2	▲ 2.3
AVERAGE SALE PRICE	2,215,200	2,219,600	2,227,500	▼ 0.2	▼ 0.6
AVERAGE DAYS ON MARKET	97	109	96	▼ 11.0	▲ 1.0
AVERAGE SP/AVERAGE LP	94.9%	95.3%	94.8%	▼ 0.4	▲ 0.1
AVERAGE PRICE PER SF	659.9	618.7	700.6	▲ 6.7	▼ 5.8
MONTHS TO SELL INVENTORY	6.7	6.3	6.5	▲ 6.3	▲ 3.1
LISTING INVENTORY	192	205	180	▼ 6.3	▲ 6.7

2.5M-2.999M SALES

	Q3 2016	Q2 2016	Q3 2015	Q %CHG	YR %CHG
UNITS SOLD	40	43	60	▼ 7.0	▼ 33.3
AVERAGE SALE PRICE	2,715,700	2,695,200	2,711,800	▲ 0.8	▲ 0.1
AVERAGE DAYS ON MARKET	76	105	90	▼ 27.6	▼ 15.6
AVERAGE SP/AVERAGE LP	96.1%	96.1%	95.0%	0	▲ 1.2
AVERAGE PRICE PER SF	677.8	839.6	696.4	▼ 19.3	▼ 2.7
MONTHS TO SELL INVENTORY	12.3	10.2	7.1	▲ 20.6	▲ 73.2
LISTING INVENTORY	150	155	137	▼ 3.2	▲ 9.5

3M-3.499M SALES

	Q3 2016	Q2 2016	Q3 2015	Q %CHG	YR %CHG
UNITS SOLD	35	39	33	▼ 10.3	▲ 6.1
AVERAGE SALE PRICE	3,210,100	3,250,600	3,280,300	▼ 1.2	▼ 2.1
AVERAGE DAYS ON MARKET	146	107	87	▲ 36.4	▲ 67.8
AVERAGE SP/AVERAGE LP	92.3%	95.1%	95.1%	▼ 2.9	▼ 2.9
AVERAGE PRICE PER SF	803.8	912.0	861.0	▼ 11.9	▼ 6.6
MONTHS TO SELL INVENTORY	7.9	7.3	6.8	▲ 8.2	▲ 16.2
LISTING INVENTORY	92	98	68	▼ 6.1	▲ 35.3

3.5M-3.999M SALES

	Q3 2016	Q2 2016	Q3 2015	Q %CHG	YR %CHG
UNITS SOLD	35	22	17	▲ 59.1	▲ 105.9
AVERAGE SALE PRICE	3,740,800	3,750,500	3,732,400	▼ 0.3	▲ 0.2
AVERAGE DAYS ON MARKET	111	136	93	▼ 18.4	▲ 19.4
AVERAGE SP/AVERAGE LP	96.6%	94.5%	95.2%	▲ 2.2	▲ 1.5
AVERAGE PRICE PER SF	940.7	849.6	1,097.7	▲ 10.7	▼ 14.3
MONTHS TO SELL INVENTORY	7.6	12.8	13.1	▼ 40.6	▼ 42.0
LISTING INVENTORY	85	99	72	▼ 14.1	▲ 18.1

4M-4.499M SALES

	Q3 2016	Q2 2016	Q3 2015	Q %CHG	YR %CHG
UNITS SOLD	14	17	16	▼ 17.6	▼ 12.5
AVERAGE SALE PRICE	4,150,700	4,294,500	4,177,000	▼ 3.3	▼ 0.6
AVERAGE DAYS ON MARKET	89	98	124	▼ 9.2	▼ 28.2
AVERAGE SP/AVERAGE LP	93.5%	96.1%	93.7%	▼ 2.7	▼ 0.2
AVERAGE PRICE PER SF	1,031.5	1,146.5	945.2	▼ 10.0	▲ 9.1
MONTHS TO SELL INVENTORY	8.4	7.5	6.8	▲ 12.0	▲ 23.5
LISTING INVENTORY	32	42	37	▼ 23.8	▼ 13.5

4.5M-4.999M SALES

	Q3 2016	Q2 2016	Q3 2015	Q %CHG	YR %CHG
UNITS SOLD	6	9	14	▼ 33.3	▼ 57.1
AVERAGE SALE PRICE	4,660,800	4,753,900	4,763,900	▼ 2.0	▼ 2.2
AVERAGE DAYS ON MARKET	169	104	183	▲ 62.5	▼ 7.7
AVERAGE SP/AVERAGE LP	95.6%	94.3%	95.2%	▲ 1.4	▲ 0.4
AVERAGE PRICE PER SF	1,175.4	1,136.2	1,039.5	▲ 3.5	▲ 13.1
MONTHS TO SELL INVENTORY	27	15.2	9.7	▲ 77.6	▲ 178.4
LISTING INVENTORY	53	51	40	▲ 3.9	▲ 32.5

5M-5.99M SALES

	Q3 2016	Q2 2016	Q3 2015	Q %CHG	YR %CHG
UNITS SOLD	13	6	10	▲ 116.7	▲ 30.0
AVERAGE SALE PRICE	5,494,200	5,377,300	5,432,500	▲ 2.2	▲ 1.1
AVERAGE DAYS ON MARKET	114	150	142	▼ 24.0	▼ 19.7
AVERAGE SP/AVERAGE LP	94.7%	96.2%	94.5%	▼ 1.6	▲ 0.2
AVERAGE PRICE PER SF	1,393.5	1,303.8	1,464.2	▲ 6.9	▼ 4.8
MONTHS TO SELL INVENTORY	11.2	21.5	16.5	▼ 47.9	▼ 32.1
LISTING INVENTORY	45	49	53	▼ 8.2	▼ 15.1

6M-6.999M SALES

	Q3 2016	Q2 2016	Q3 2015	Q %CHG	YR %CHG
UNITS SOLD	5	9	10	▼ 44.4	▼ 50.0
AVERAGE SALE PRICE	6,482,600	6,363,300	6,345,000	▲ 1.9	▲ 2.2
AVERAGE DAYS ON MARKET	57	73	119	▼ 21.9	▼ 52.1
AVERAGE SP/AVERAGE LP	95.7%	98.7%	94.7%	▼ 3.0	▲ 1.1
AVERAGE PRICE PER SF	1,449.9	1,336.2	1,374.2	▲ 8.5	▲ 5.5
MONTHS TO SELL INVENTORY	17.4	9.3	7.3	▲ 87.1	▲ 138.4
LISTING INVENTORY	28	30	23	▼ 6.7	▲ 21.7

For statistics on the luxury market starting at \$7+M, please contact your local Bennion Deville Homes agent.

1M+ 10 YEAR HISTORY

