

# LUXURY REPORT



## ORANGE COUNTY Q1 2016 LUXURY REPORT



\*All reports are published April 2016, based on data available at the end of March 2016, except for the today stats. All reports presented are based on data supplied by the Desert AOR, CARETS, and Sandicor MLS. Neither the Association nor its MLS guarantees nor is in anyway responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity.

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# LUXURY REPORT

## 1M-1.499M SALES

	Q1 2016	Q4 2015	Q1 2015	Q %CHG	YR %CHG
UNITS SOLD	273	322	280	▼ 15.2	▼ 2.5
AVERAGE SALE PRICE	1,210,100	1,218,600	1,714,300	0	▼ 0.7
AVERAGE DAYS ON MARKET	86	98	95	▼ 12.2	▼ 9.5
AVERAGE SP/AVERAGE LP	96.8%	96.9%	96.8%	▼ 0.1	0
AVERAGE PRICE PER SF	483.3	438.9	458.6	▼ 0.1	▼ 4.4
MONTHS TO SELL INVENTORY	4.3	3.7	4.2	▲ 16.2	▲ 2.4
LISTING INVENTORY	451	322	437	▲ 40.1	▲ 3.2

## 1.5M-1.999M SALES

	Q1 2016	Q4 2015	Q1 2015	Q %CHG	YR %CHG
UNITS SOLD	128	152	136	▼ 15.8	▼ 5.9
AVERAGE SALE PRICE	1,696,200	1,713,400	1,714,300	▼ 1.0	▼ 1.1
AVERAGE DAYS ON MARKET	106	101	91	▲ 5.0	▲ 16.5
AVERAGE SP/AVERAGE LP	96.5%	95.6%	96.1%	▲ 0.9	▲ 0.4
AVERAGE PRICE PER SF	564.8	576.1	620.0	▼ 2.0	▼ 8.9
MONTHS TO SELL INVENTORY	5.9	4.9	5.4	▼ 20.4	▲ 9.3
LISTING INVENTORY	285	207	270	▲ 37.7	▲ 5.6

## 2M-2.499M SALES

	Q1 2016	Q4 2015	Q1 2015	Q %CHG	YR %CHG
UNITS SOLD	74	95	67	▼ 22.1	▲ 10.4
AVERAGE SALE PRICE	2,197,600	2,210,000	2,214,300	▼ 0.6	▼ 0.8
AVERAGE DAYS ON MARKET	137	115	112	▲ 19.1	▲ 22.3
AVERAGE SP/AVERAGE LP	95.3%	95.7%	95.1%	▼ 0.4	▲ 0.2
AVERAGE PRICE PER SF	687.3	719.8	121.2	▼ 4.5	▲ 467.1
MONTHS TO SELL INVENTORY	5.9	4.6	6.4	▲ 28.3	▼ 7.8
LISTING INVENTORY	173	117	156	▲ 47.9	▲ 10.9

## 2.5M-2.999M SALES

	Q1 2016	Q4 2015	Q1 2015	Q %CHG	YR %CHG
UNITS SOLD	47	37	25	▲ 27.0	▲ 88.0
AVERAGE SALE PRICE	2,727,900	2,745,900	2,728,800	▼ 0.7	0
AVERAGE DAYS ON MARKET	111	109	111	▲ 1.8	0
AVERAGE SP/AVERAGE LP	95.6%	95.1%	94.4%	▲ 0.5	▲ 1.3
AVERAGE PRICE PER SF	788.8	698.2	843.5	▲ 13.0	▼ 6.5
MONTHS TO SELL INVENTORY	7.2	10.6	11.3	▼ 32.1	▼ 36.3
LISTING INVENTORY	114	119	102	▼ 4.2	▲ 11.8

## 3M-3.499M SALES

	Q1 2016	Q4 2015	Q1 2015	Q %CHG	YR %CHG
UNITS SOLD	17	29	26	▼ 41.4	▼ 34.6
AVERAGE SALE PRICE	3,200,600	3,258,200	3,162,300	▼ 1.8	▲ 1.2
AVERAGE DAYS ON MARKET	117	120	114	▼ 2.5	▲ 2.6
AVERAGE SP/AVERAGE LP	93.8%	94.4%	96.9%	▼ 0.6	▼ 3.2
AVERAGE PRICE PER SF	919.4	912.9	834.8	▲ 0.7	▲ 10.1
MONTHS TO SELL INVENTORY	10.8	5.4	6.2	▲ 100.0	▲ 74.2
LISTING INVENTORY	69	53	58	▲ 30.2	▲ 19.0

## 3.5M-3.999M SALES

	Q1 2016	Q4 2015	Q1 2015	Q %CHG	YR %CHG
UNITS SOLD	20	13	13	▲ 53.8	▲ 53.8
AVERAGE SALE PRICE	3,747,100	3,732,300	3,655,600	▲ 0.4	▲ 2.5
AVERAGE DAYS ON MARKET	90	89	184	▲ 1.1	▼ 51.1
AVERAGE SP/AVERAGE LP	96.0%	96.6%	93.7%	▼ 0.6	▲ 2.5
AVERAGE PRICE PER SF	823.3	829.2	778.9	▼ 0.7	▲ 5.7
MONTHS TO SELL INVENTORY	10.6	17.2	14.7	▼ 38.4	▼ 27.9
LISTING INVENTORY	77	66	65	▲ 16.7	▲ 18.5

## 4M-4.499M SALES

	Q1 2016	Q4 2015	Q1 2015	Q %CHG	YR %CHG
UNITS SOLD	9	14	7	▼ 35.7	▲ 28.6
AVERAGE SALE PRICE	4,252,700	4,215,700	4,195,000	▲ 0.9	▲ 1.4
AVERAGE DAYS ON MARKET	112	116	144	▼ 3.4	▼ 22.2
AVERAGE SP/AVERAGE LP	96.3%	93.3%	91.7%	▲ 3.2	▲ 5.0
AVERAGE PRICE PER SF	1,057.0	1,058.8	1,264.3	▼ 0.2	▼ 16.4
MONTHS TO SELL INVENTORY	15.7	6.6	11	▲ 137.9	▲ 42.7
LISTING INVENTORY	49	32	28	▲ 53.1	▲ 75.0

## 4.5M-4.999M SALES

	Q1 2016	Q4 2015	Q1 2015	Q %CHG	YR %CHG
UNITS SOLD	11	9	2	▲ 22.2	▲ 450.0
AVERAGE SALE PRICE	4,650,500	4,666,000	4,830,000	▼ 0.3	▼ 3.7
AVERAGE DAYS ON MARKET	144	149	468	▼ 3.4	▼ 69.2
AVERAGE SP/AVERAGE LP	94.3%	92.6%	88.0%	▲ 1.8	▲ 7.2
AVERAGE PRICE PER SF	1,229.1	805.0	1,316.6	▲ 52.7	▼ 6.6
MONTHS TO SELL INVENTORY	9	10.2	52.5	▼ 11.8	▼ 82.9
LISTING INVENTORY	36	29	39	▲ 24.1	▼ 7.7

## 5M-5.999M SALES

	Q1 2016	Q4 2015	Q1 2015	Q %CHG	YR %CHG
UNITS SOLD	14	10	5	▲ 40.0	▲ 180.0
AVERAGE SALE PRICE	5,443,200	5,494,300	5,239,000	▼ 0.9	▲ 3.9
AVERAGE DAYS ON MARKET	95	193	56	▼ 50.8	▲ 69.6
AVERAGE SP/AVERAGE LP	95.7%	93.4%	94.5%	▲ 2.5	▲ 1.3
AVERAGE PRICE PER SF	1,234.9	1,153.7	1,583.7	▲ 7.0	▼ 22.0
MONTHS TO SELL INVENTORY	7.7	13.3	26.2	▼ 42.1	▼ 70.6
LISTING INVENTORY	35	38	53	▼ 7.9	▼ 34.0

## 6M-6.999M SALES

	Q1 2016	Q4 2015	Q1 2015	Q %CHG	YR %CHG
UNITS SOLD	7	4	5	▲ 75.0	▲ 40.0
AVERAGE SALE PRICE	6,423,600	6,461,300	6,472,000	▼ 0.6	▼ 0.7
AVERAGE DAYS ON MARKET	97	119	243	▼ 18.5	▼ 60.1
AVERAGE SP/AVERAGE LP	96.4%	92.2%	92.1%	▲ 4.6	▲ 4.7
AVERAGE PRICE PER SF	1,914.3	1,502.9	1,306.3	▲ 27.4	▲ 46.5
MONTHS TO SELL INVENTORY	8.4	11.3	16.6	▼ 25.7	▼ 49.4
LISTING INVENTORY	24	13	27	▲ 84.6	▼ 11.1

For statistics on the luxury market starting at \$7+M, please contact your local Bennion Deville Homes agent.

### 1M+ 10 YEAR HISTORY

