

LUXE REPORT



ORANGE COUNTY Q2 2016 LUXE REPORT

LUXE COLLECTION



*All reports are published July 2016, based on data available at the end of June 2016, except for the today stats. All reports presented are based on data supplied by the Desert AOR, CARETS, and Sandicor MLS. Neither the Association nor its MLS guarantees nor is in anyway responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity.

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LUXE  **REPORT**
COLLECTION

1M-1.499M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	460	275	149	▲ 67.3	▲ 208.7
AVERAGE SALE PRICE	1,214,800	1,210,300	1,207,100	▲ 0.4	▲ 0.6
AVERAGE DAYS ON MARKET	81	86	88	▼ 5.8	▼ 8.0
AVERAGE SP/AVERAGE LP	97.3%	96.8%	95.9%	▲ 0.5	▲ 1.5
AVERAGE PRICE PER SF	442.4	437.8	444.6	▲ 1.1	▼ 0.5
MONTHS TO SELL INVENTORY	3.9	4.3	3.1	▼ 9.3	▲ 25.8
LISTING INVENTORY	663	451	458	▲ 47.0	▲ 44.8

1.5M-1.999M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	202	128	57	▲ 57.8	▲ 254.4
AVERAGE SALE PRICE	1,711,300	1,696,200	1,684,500	▲ 0.9	▲ 1.6
AVERAGE DAYS ON MARKET	81	106	94	▼ 23.6	▼ 13.8
AVERAGE SP/AVERAGE LP	96.6%	96.5%	96.2%	▲ 0.1	▲ 0.4
AVERAGE PRICE PER SF	575.7	564.8	567.8	▲ 1.9	▲ 1.4
MONTHS TO SELL INVENTORY	5	5.9	4.6	▼ 15.3	▲ 8.7
LISTING INVENTORY	335	285	260	▲ 17.5	▲ 28.8

2M-2.499M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	92	75	28	▲ 22.7	▲ 228.6
AVERAGE SALE PRICE	2,217,300	2,195,300	2,223,000	▲ 1.0	▼ 0.3
AVERAGE DAYS ON MARKET	109	136	133	▼ 19.9	▼ 18.0
AVERAGE SP/AVERAGE LP	95.1%	95.3%	94.6%	▼ 0.2	▲ 0.5
AVERAGE PRICE PER SF	619.1	690.6	653.3	▼ 10.4	▼ 5.2
MONTHS TO SELL INVENTORY	6.3	5.8	5.7	▲ 8.6	▲ 10.5
LISTING INVENTORY	205	173	159	▲ 18.5	▲ 28.9

2.5M-2.999M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	41	47	20	▼ 12.8	▲ 105.0
AVERAGE SALE PRICE	2,699,600	2,727,900	2,683,700	▼ 1.0	▲ 0.6
AVERAGE DAYS ON MARKET	108	111	144	▼ 2.7	▼ 25.0
AVERAGE SP/AVERAGE LP	96.0%	95.6%	94.0%	▲ 0.4	▲ 2.1
AVERAGE PRICE PER SF	831.8	788.8	751	▲ 5.5	▲ 10.8
MONTHS TO SELL INVENTORY	10.7	7.2	5.6	▲ 48.6	▲ 91.1
LISTING INVENTORY	155	114	111	▲ 36.0	▲ 39.6

3M-3.499M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	41	17	8	▲ 141.2	▲ 412.5
AVERAGE SALE PRICE	3,238,400	3,200,600	3,247,600	▲ 1.2	▼ 0.3
AVERAGE DAYS ON MARKET	105	117	118	▼ 10.3	▼ 11.0
AVERAGE SP/AVERAGE LP	94.4%	93.8%	94.9%	▲ 0.6	▼ 0.5
AVERAGE PRICE PER SF	929.2	919.4	901.3	▲ 1.1	▲ 3.1
MONTHS TO SELL INVENTORY	7	10.8	8	▼ 35.2	▼ 12.5
LISTING INVENTORY	98	69	64	▲ 42.0	▲ 53.1

3.5M-3.999M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	22	20	7	▲ 10.0	▲ 214.3
AVERAGE SALE PRICE	3,750,500	3,747,100	3,739,100	▲ 0.1	▲ 0.3
AVERAGE DAYS ON MARKET	136	90	114	▲ 51.1	▲ 19.3
AVERAGE SP/AVERAGE LP	94.5%	96.0%	95.8%	▼ 1.6	▼ 1.4
AVERAGE PRICE PER SF	849.6	823.3	932.4	▲ 3.2	▼ 8.9
MONTHS TO SELL INVENTORY	12.8	10.6	10.4	▲ 20.8	▲ 23.1
LISTING INVENTORY	99	77	73	▲ 28.6	▲ 35.6

4M-4.499M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	18	9	5	▲ 100.0	▲ 260.0
AVERAGE SALE PRICE	4,286,500	4,252,700	4,314,000	▲ 0.8	▼ 0.6
AVERAGE DAYS ON MARKET	94	112	164	▼ 16.1	▼ 42.7
AVERAGE SP/AVERAGE LP	96.3%	96.3%	93.9%	0	▲ 2.6
AVERAGE PRICE PER SF	1,117.3	1,057.0	1,141.4	▲ 5.7	▼ 2.1
MONTHS TO SELL INVENTORY	7.1	15.7	5.2	▼ 54.8	▲ 36.5
LISTING INVENTORY	42	49	26	▼ 14.3	▲ 61.5

4.5M-4.999M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	9	11	3	▼ 18.2	▲ 200.0
AVERAGE SALE PRICE	4,753,900	4,650,500	4,687,300	▲ 2.2	▲ 1.4
AVERAGE DAYS ON MARKET	104	144	274	▼ 27.8	▼ 62.0
AVERAGE SP/AVERAGE LP	94.3%	94.3%	92.5%	0	▲ 1.9
AVERAGE PRICE PER SF	1,136.2	1,229.1	676.7	▼ 7.6	▲ 67.9
MONTHS TO SELL INVENTORY	15.2	9	14	▲ 68.9	▲ 8.6
LISTING INVENTORY	51	36	42	▲ 41.7	▲ 21.4

5M-5.99M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	6	14	13	▼ 57.1	▼ 53.8
AVERAGE SALE PRICE	5,377,300	5,443,200	5,440,800	▼ 1.2	▼ 1.2
AVERAGE DAYS ON MARKET	150	95	87	▲ 57.9	▲ 72.4
AVERAGE SP/AVERAGE LP	96.2%	95.7%	91.5%	▲ 0.5	▲ 5.1
AVERAGE PRICE PER SF	1,303.8	1,234.9	1,296.4	▲ 5.6	▲ 0.6
MONTHS TO SELL INVENTORY	21.5	7.7	11.9	▲ 179.2	▲ 80.7
LISTING INVENTORY	49	35	54	▲ 40.0	▼ 9.3

6M-6.999M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	9	7	7	▲ 28.6	▲ 28.6
AVERAGE SALE PRICE	6,363,300	6,423,600	6,355,400	▼ 0.9	▲ 0.1
AVERAGE DAYS ON MARKET	73	97	209	▼ 24.7	▼ 65.1
AVERAGE SP/AVERAGE LP	98.7%	96.4%	93.0%	▲ 2.4	▲ 6.1
AVERAGE PRICE PER SF	1,336.2	1,914.3	918.9	▼ 30.2	▲ 45.4
MONTHS TO SELL INVENTORY	9.3	8.4	10.9	▲ 10.7	▼ 14.7
LISTING INVENTORY	30	24	22	▲ 25.0	▲ 36.4

For statistics on the luxury market starting at \$7+M, please contact your local Bennion Deville Homes agent.

1M+ 10 YEAR HISTORY

