

***FOR IMMEDIATE RELEASE***

### **Bennion Deville Homes Welcomes Tom Wilson**

CARLSBAD, CA – MAY 30, 2016 – Bennion Deville Homes is proud to welcome Realtor® Tom Wilson to the Carlsbad office, located at 300 Carlsbad Village Drive, Suite 217. Tom began his real estate career in 2005 and works with buyers and sellers from Carmel Valley to Oceanside, “Making Dreams a Reality.”

As a veteran of the real estate industry, Tom is driven by the infectious excitement he gets from clients while guiding them through the real estate process. “I enjoy helping others and making a positive impact on their lives,” Tom states. “The best part of being in real estate is that I get to do this on a daily basis. The experience is always fresh and keeps me excited to come to work every day.”

Clients enjoy working with Tom because of his organic approach to client service. “I would never push someone into doing something they don’t wholeheartedly believe they should do. This comes down to a fundamental trust that my clients need to have in me. My job is to assure that I have their best interests at heart, and I set their expectation of me right up front.” Tom’s clients also appreciate his open approach with them. “You can’t be afraid to ask questions or let people know that you don’t know the answer to their question. Communication and trust are critical. I would rather get back to someone later instead of offering an answer on the spot that I am not sure is correct.”



Tom is passionate about sharing his knowledge of the market and the technical aspects of real estate with his clients. “If you’re not learning, you’re not going to make it in this business. Part of the reason why I enjoy teaching my clients new things is because I myself enjoy learning. Sharing my knowledge with others keeps me on top of the latest and greatest trends and information so I can make sure that my clients are up to speed on what’s going on with the market, too.” By giving his clients the power to make an informed decision, Tom is ensuring that the outcome is as positive as possible.

Tom decided to switch to Bennion Deville Homes because he was looking to take the next step in his career after enjoying a few successful years at his previous brokerage. “I know what it takes to get the job done right for my clients, and the Bennion Deville Homes philosophy and business model click. Bennion Deville Homes is here for its agents and is in it to see us succeed. The brokerage came highly recommended and I see why. The family-oriented nature and commitment to help me build my name, brand, and business made it an easy decision to join,” Tom concludes.

Adds Managing Broker Joe Wogoman, “Tom is an exceptional addition to our Carlsbad family. His industry experience, leadership, and desire to improve daily give him the right qualities required to be successful in real estate. On behalf of the team, welcome Tom!”

### **About Bennion Deville Homes**



Bob Bennion and Bob Deville brought their highly acclaimed and successful Bennion Deville Homes blueprint to the coastal Southern California communities of San Diego and Orange counties in 2010. Bennion Deville Homes offices proudly serving San Diego County are located in Carlsbad, Carmel Valley, Encinitas, Hillcrest/Mission Hills, La Mesa Village, and Little Italy. Orange County offices include Laguna Niguel, with additional locations planned in the near future. The powerhouse regional brokerage also proudly serves the Coachella Valley from 17 offices, including locations in Palm Springs, Rancho Mirage, Palm Desert, Indian Wells, La Quinta, Bermuda Dunes, and Indio.

The LUXE Collection program lists and showcases some of the finest properties available on the market, maximizing exposure of high-end luxury homes to qualified buyers across a variety of mediums and channels.

For the location of the office nearest you, please visit [BDHomes.com](http://BDHomes.com). For the latest trends in Southern California real estate and community news, follow us on Facebook and Twitter @BDHSoCal.