



*FOR IMMEDIATE RELEASE*

### **Bennion Deville Homes Welcomes Trent Whitaker**

CARLSBAD, CA – APRIL 10, 2016 – Bennion Deville Homes is proud to welcome Realtor<sup>®</sup> Trent Whitaker to the Carlsbad office, located at 300 Carlsbad Village Drive, Suite 217. Trent earned his real estate license in 2015 and works throughout North County San Diego, “The best place on Earth” according to Trent. He specializes in the communities of Leucadia, Encinitas, and Carlsbad, areas he has lived in since 2008.

Prior to earning his real estate license, Trent owned and operated a graphic design firm for over ten years, an experience that prepared him for his real estate career. “Regardless of the business or industry, you have to be able to have an open dialogue with a client to fully understand their needs, even if it’s an implied need and not expressly communicated,” Trent states. “As a real estate professional, you have to be able to thoroughly question people to learn what they want in order to get to the meat and potatoes of their goals. Asking the right questions and exploring every detail is critical.”

As a seasoned business professional, Trent is well-versed in working with a variety of personalities and juggling multiple projects simultaneously. His background in graphic design and marketing are also critical to his success as a real estate professional. His primary focus at all times is creating positive outcomes for all of his clients. “I go above and beyond for all of my clients, and take a genuine interest in their well-being. I would rather not make a sale than put someone in



the wrong home. My job is to make sure that my client's best interests are being represented, plain and simple. To effectively do that in this business, you have to have empathy and compassion for others," Trent continues.

Real estate captures Trent's fascination because of its deep connection to our daily lives and the constantly changing nature of the industry. "Real estate is an interesting topic on both macro and micro levels. I am passionate about the learning process within real estate and staying up-to-date on the latest trends, especially because of real estate's impact on our country and how it affects my clients on a local level," he continues.

Trent elected to join Bennion Deville Homes because of the company's great reputation, warm culture, and exceptional agent support. "Our company has a nice feel to it. We have a good balance of size with a hands-on approach to conducting business and giving agents the proper support needed to succeed," Trent concludes.

Says Managing Broker Joe Wogoman, "Trent's unique professional background and genuine interest in his clients gives him all of the right qualities to succeed with our brokerage. We look forward to working with Trent and welcome him wholeheartedly to our Carlsbad office family."

### About Bennion Deville Homes

Bob Bennion and Bob Deville brought their highly acclaimed and successful Bennion Deville Homes blueprint to the coastal Southern California communities of



San Diego and Orange counties in 2010. Bennion Deville Homes offices proudly serving San Diego County are located in Carlsbad, Carmel Valley, Encinitas, Hillcrest/Mission Hills, La Mesa Village, and Little Italy. Orange County offices include Laguna Niguel, with additional locations planned in the near future. The powerhouse regional brokerage also proudly serves the Coachella Valley from 17 offices, including locations in Palm Springs, Rancho Mirage, Palm Desert, Indian Wells, La Quinta, Bermuda Dunes, and Indio.

The LUXE Collection program lists and showcases some of the finest properties available on the market, maximizing exposure of high-end luxury homes to qualified buyers across a variety of mediums and channels.

For the location of the office nearest you, please visit [BDHomes.com](http://BDHomes.com). For the latest trends in Southern California real estate and community news, follow us on Facebook and Twitter @BDHSoCal.