



REAL ESTATE NEWS

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Cindy Harcar Joins Windermere Laguna Niguel

Cindy Harcar (27941 La Paz, Suite A) was attracted to Windermere's entrepreneurial spirit and reputation, which complement her exceptional customer service and strong negotiating skills. Drawing from an impressive corporate background, Cindy provides highly successful, professional marketing plans unique to each seller for maximum exposure in today's market.

Cindy brings 25 years' experience to real estate, which include illustrious teaching and corporate careers. With a Masters degree in Administration, she specialized in marketing and sales, where her 14 years in medical sales led to a position as Regional Vice President for a medical software company. Cindy retired in 1997 when her company went public; after taking time off to master golf, cooking, and being a three-time grandmother, Cindy set her sights on real estate.

Cindy's recent sales include one in Laguna Beach (representing the seller on a home which sold for \$2.8M) and one on Balboa Island (representing the buyer on a \$1.9M purchase). An impressive percentage of Cindy's success comes from repeat and referral business, a reliable indication of her reputation and abilities; her clients include friends she has known since 5th grade. "My clients know me and trust me," says Cindy. "They know everything will be handled in a professional manner. I've proven myself, and they clearly recognize how hard I work for them. They come back to me, and they refer their friends and family to me. There is no better recommendation." For an appointment with Cindy Harcar, call 949-350-2862. For information about Windermere SoCal, visit www.WindermereSoCal.com.

